

ADEL AJILI

International Procurement | Logistics & Trade | Trilingual Interpreter (FR / EN / AR)

Currently based in France | Open to relocation

Email: adel_ajili@yahoo.com | **LinkedIn:** linkedin.com/in/adelajili **Mobile:** +33671930850

Nationality: French

PROFESSIONAL PROFILE

International procurement and logistics professional with strong experience across government procurement, international transport pricing, tender management, and multilingual business operations. Proven ability to manage complex international supply chains, public and private tenders, sensitive documentation, and high-pressure client environments.

CORE EXPERTISE

- International Procurement & Sourcing
- Transport Pricing & Tender Management (RFQ / RFI / RFP)
- Import / Export & Cross-Trade Operations
- Supplier Negotiation & Cost Optimization
- Government & Institutional Purchasing
- INCOTERMS® 2020
- Trade Compliance (MSDS, sanitary & phytosanitary certificates)
- Multilingual Negotiation & Interpretation (FR / EN / AR)

PROFESSIONAL EXPERIENCE

Freelance Interpreter & Trade Support Consultant – AGS Consulting

Nov 2024 – Dec 2025

- Trilingual interpretation and translation (FR/EN/AR)
- Support to SMEs and e-commerce operators in sourcing and purchasing in Asia
- Supplier coordination, negotiation support, and procurement follow-up
- Analysis and transcription of sensitive digital communications

Transport Procurement & Pricing Analyst – UPS Supply Chain Solutions

Oct 2022 – Oct 2024

- Managed international tenders for air, ocean (FCL/LCL) and road freight
- RFQs multi-lane and multi-destination
- Negotiation with global carriers
- Managed diversified client portfolio
- Compliance for regulated cargo (MSDS, DG, sanitary documents)
- Tools: ABI, BIA, ePrice, advanced Excel

Procurement Officer – U.S. Embassy, Paris

Jan 2022 – Aug 2022

- Procurement for U.S. government agencies in France
- Public tenders, solicitation packages, bid evaluation
- Procurement of vehicles, IT, security, construction and services
- Budget monitoring and contract compliance
- Security-cleared position (RSO background investigation)

Export Account Executive – Bureau Veritas

Jun 2019 – Dec 2021

- Managed export compliance programs for Africa & Middle East
- Client portfolio management
- Inspection coordination and certification

International Customer Service Officer – Travelex CDG

Oct 2016 – Dec 2017

- Face-to-face service with international passengers
- VAT refund operations with customs
- High-volume, high-pressure environment

Customer Service Representative – CCA International

Oct 2011 – Jul 2015

- DHL Express time-sensitive shipments
- Peugeot & Citroën after-sales support
- KPI-driven multi-account environment

EDUCATION

Master – English-Arabic, Geostrategy & Diplomacy | 2025 | University of Lorraine (VAE)

Master – International Trade & Export Marketing | 2018–2020 | Paris VIII

Bachelor – International Business Development | 2017–2018 | INALCO

LANGUAGES

French: Native | English: Bilingual | Arabic: Native